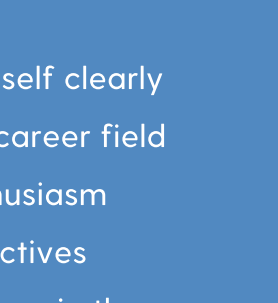
TIPS FOR A GREAT INTERVIEW

"Chemistry" is the Key

15 Minutes is the time it takes to make the typical hiring decision

65% of Employers choose chemistry for a hire over education and experience



How can you create chemistry?

- Understand the Company
- Show Interest / Passion

Prepare for the Interview

Spend Time learning about the Company

Wear conservative business clothing & accessories

Be Polished

No scents - smoke, perfume, or cologne - even putting gas into your car before the interview could leave a negative impression

Give yourself drive time 3 min./ mile + 30 minutes

Treat everyone you meet with Respect

Start the interview day with an interview state of mind!

PEOPLE ARE INFLUENCED BY CONVICTION, NOT PERSUASION

Show Quiet Enthusiasm

Be Eager to be a Team Member

Radiate Positivity

Factors that Lead to Failure

- Poor personal appearance
- Intolerant, strong prejudices
- Limp hand shake
- Inability to express oneself clearly
- Lack of knowledge of career field
- Lack of interest or enthusiasm
- Lack of goals and objectives
- Failure to look interviewer in the eye
- Lack of confidence and poise
- Late arrival to the Interview
- Expressing unhappy attitude
- Indefinite response to questions
- Condemnation of past employers
- Not asking questions about the position
- Poor knowledge of the company
- Temporarily plans for the position
- Overemphasis on money
- Know-it-all attitude

LAST MINUTE REMINDERS

Your objective is to get the job offer & to raise your perceived value. Once the position is offered, you can discuss compensation and benefit options.

Employers want RESULTS! Emphasize your on-the-job accomplishments; including decreased expenses, increased revenue and improved morale.

Show appreciation & follow-up with a thank you e-mail or note. Before leaving, ask for a business card so you have contact info.

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